



Andy Hoffman
Vice President

PROFESSIONAL SUMMARY

Mr. Hoffman is a Vice President at Areté Capital Partners where he is involved in both sponsor and fiduciary activities. Andy has more than 15 years of experience working in turnaround & restructuring advisory and commercial banking. As a strategic financial leader, Andy frequently advises C-suite executives and boards of directors by synthesizing complex financial, operational, and legal information into actionable recovery plans. At Areté, he focuses on advising clients on driving performance and operational improvement. Andy successfully partners with clients, including company executive teams, private equity firms, and lenders to identify and implement value creation and strategic initiatives. He is skilled in developing and refining financial models to provide strategic financial insights that support informed decision-making, and he excels at building strong relationships with lenders and other stakeholders to deliver clear and concise financial communication.

Prior to joining Areté, Andy was a Director at RPA Advisors. While at RPA, Andy led the execution of complex turnaround and restructuring engagements for both creditor and debtor clients across diverse industries, including CPG, manufacturing, agriculture, healthcare, and higher education. His operating experience encompasses identifying core operational and financial issues, building consensus among management and creditors, and managing special projects to improve business resiliency. He is adept at delivering board-level insights and comprehensive strategies that guide executive decision-making during high-stakes situations.

Andy also served as a Managing Director at CIBC Bank where he oversaw the structuring, negotiation, and execution of new commercial ABL financing opportunities. While there, he specialized in complex transactions, including Private Equity-sponsored M&A, dividend recapitalizations, and corporate restructurings for middle-market companies.

Prior to CIBC, Andy was an Associate at Andrews Advisory Group, a boutique restructuring advisory firm, and an Associate Managing Director at The PrivateBank, where he managed a national portfolio of commercial credit facilities.

Andy holds a Master of Business Administration from DePaul University and a Bachelor of Science in Business, Finance from Miami University. When he is not working, Andy enjoys spending time with his wife, Bryn, and their two children and is an avid cyclist.



PROFESSIONAL BIOGRAPHY

CAREER EXPERIENCE

ARETÉ CAPITAL PARTNERS <i>VICE PRESIDENT</i>	Chicago, IL 3/26 – Current
RPA ADVISORS <i>DIRECTOR</i>	Chicago, IL 3/23 – 3/26
CIBC US <i>MANAGING DIRECTOR</i>	Chicago, IL 10/18 – 3/23
ANDREWS ADVISORY GROUP <i>ASSOCIATE</i>	Chicago, IL 1/17 – 10/18
THE PRIVATEBANK <i>ASSOCIATE MANAGING DIRECTOR</i>	Chicago, IL 5/11 – 1/17

SELECT TURNAROUND & RESTRUCTURING ADVISORY EXPERIENCE

Private Tree Nut Farming and Processing Operation – Financial Advisor to the Company

Tupperware – Financial Advisor to Senior Lender

University of the Arts – Financial Advisor to Municipal Bondholders

Private Medical Device Manufacturer – Financial Advisor to Senior Lender

Private Consumer Products Manufacturer – Financial Advisor to Senior Lender

Public Consumer Packaged Goods Manufacturer – Financial Advisor to Senior Lender

Private Liberal Arts College – Financial Advisor to Board of Trustees

Public Fitness Studio Franchisor – Financial Advisor to Senior Lender

Private Asphalt and Concrete Manufacturer – Financial Advisor to Senior Lender

Private Landscaping Equipment Distributor – Financial Advisor to Senior Lender

EDUCATION/CERTIFICATIONS

DEPAUL UNIVERSITY, KELLSTADT GRADUATE SCHOOL OF BUSINESS – *Chicago, IL*
Master of Business Administration, Management

MIAMI UNIVERSITY – *Oxford, OH*
Bachelor of Science, Finance

* References Available Upon Request *

