



Andrew Tweedy
Associate

PROFESSIONAL SUMMARY

Mr. Tweedy is an Associate at Areté Capital Partners, where he is involved in both sponsor and fiduciary activities. He has extensive experience providing sponsor clients and their portfolio companies with commercial and investment banking services, including sell-side processes, leveraged buyouts, mergers and acquisitions, dividend recapitalizations, and refinancings.

Prior to joining Areté, Mr. Tweedy was an Associate with J.P. Morgan's Mid-Cap Financial Sponsors Group, where he covered middle-market private equity firms and family offices nationwide with fund sizes ranging from \$250 million to over \$5 billion. In this role, he evaluated debt and equity financing opportunities for over 120 sponsor-backed portfolio companies representing \$45 billion of contemplated transaction value. In these transactions, Mr. Tweedy worked closely with sponsor and company management teams to conduct in-depth due diligence, analyze historical financial performance, model financial projections and valuations, evaluate competitive landscapes, and prepare internal and external presentation materials. These transactions spanned multiple industries, including industrials, business services, consumer, healthcare, technology, aerospace, and defense. During this time, he evaluated various debt financing structures, such as syndicated credit facilities, unitranche loans, asset-based loans, term loan B facilities, and ARR loans. He also worked on various equity financing solutions, including sell-side processes, continuation vehicles, equity private placements, and initial public offerings. Additionally, Mr. Tweedy supported the Global Banking Transaction Development team at J.P. Morgan, where he facilitated proprietary introductions between family- and founder-owned companies and private equity firms looking to make add-on acquisitions to existing platforms.

Mr. Tweedy earned a Bachelor of Science in Business Administration with specializations in Finance and Economics from the Fisher College of Business at The Ohio State University. He graduated Summa Cum Laude with an Honors Distinction. While in school, he was a member of the Finance Honors Cohort, was Chief of Staff of Empower Mentoring, and had internships with J.P. Morgan, Nationwide Insurance, PNC Bank, and Rocket Mortgage.

Mr. Tweedy resides in Chicago and enjoys cooking, trying new restaurants, traveling, playing golf in the summer, skiing in the winter, and cheering on the Ohio State Buckeyes year-round.



PROFESSIONAL BIOGRAPHY

CAREER EXPERIENCE

ARETÉ CAPITAL PARTNERS
ASSOCIATE

Chicago, IL
2/26 – Current

J.P. MORGAN – MID-CAP FINANCIAL SPONSORS GROUP
ASSOCIATE

Chicago, IL
1/26 – 2/26

ANALYST

6/23 – 1/26

SUMMER ANALYST

5/22 – 8/22

SELECT TRANSACTION EXPERIENCE

Pond & Co. / Arlington Capital Partners – Agent and Joint Lead Arranger on Pond’s \$290mm Direct Loan, \$65mm Revolving Line of Credit, and \$100mm Delayed Draw Term Loan to support Arlington’s leveraged buyout. Pond is a provider of engineering and construction services to government and private sector clients.

Tebra Technologies / Hildred Capital – Sole Arranger and Bookrunner on Tebra’s \$110mm Term Loan A and \$25mm Revolving Line of Credit to support Hildred’s recapitalization of the business. Tebra is an EHR+ platform that provides small practices with software solutions to assist in care delivery, billing, and marketing.

Summit Companies / BlackRock – Financial Advisor to BlackRock on its \$4.35bn sale of Summit to BDT & MSD Partners. Summit is a provider of fire and life safety services, including system design, installation, inspection, maintenance, and monitoring, to commercial, industrial, and residential customers nationwide

SafeTouch Security / FVLCRUM Funds – Agent and Sole Bookrunner on SafeTouch’s \$100mm Term Loan A and \$25mm Revolving Line of Credit to support the Company’s acquisition of Professional



Security Consultants. SafeTouch is a provider of security and monitoring systems for residential and commercial customers including on-site personnel, cameras, system panels, sensors, and home automation.

Groome Industrial Services / Ariel Alternatives – Lead Arranger and Bookrunner on Groome’s \$94mm Direct Loan, \$15mm Revolving Line of Credit, and \$50mm Delayed Draw Term Loan to support Ariel’s leveraged buyout. Groome is a provider of cleaning and maintenance services to the power utility and heavy industrial markets.

Associated Steel Group / Promus Equity – Sole Bookrunner on Associated Steel’s \$100mm Term Loan A and \$30mm Revolving Line of Credit to refinance existing debt and finance an \$80mm shareholder distribution. Associated Steel designs and manufactures metal buildings and roofing systems for commercial end markets.

EDUCATION

THE OHIO STATE UNIVERSITY, FISHER COLLEGE OF BUSINESS – *Columbus, OH*

Bachelor of Science in Business Administration, Finance & Economics

* References Available Upon Request *

