



Jack Hearn
Senior Associate

PROFESSIONAL SUMMARY

Mr. Hearn is a Senior Associate at Areté Capital Partners where he is involved in both sponsor and fiduciary activities. Jack has more than five years of experience working in financial services across multiple investment and advisory roles.

Prior to joining Areté, Jack was an Associate at G2 Capital Advisors, a middle-market Investment Bank and Advisory firm. At G2, Jack led execution across complex sell-side and restructuring engagements, supporting more than \$500MM in completed transaction value across the Technology, Business Services, Logistics, Consumer, and Industrial sectors. He has extensive experience building detailed financial models, developing liquidity and restructuring strategies, and managing accelerated marketing and diligence processes through close.

Before joining G2, Jack was an Investment Portfolio Analyst at Bank Leumi, where his responsibilities spanned research, portfolio management, investment strategy, and trading execution across a diverse portfolio of corporate bonds, mortgage-backed securities, CLOs, CMOs, and municipal securities. Earlier in his career, Jack worked as an FP&A Analyst at Bullhorn, partnering with the CFO and the Company's private equity sponsor to deliver financial reporting, KPI analysis, and acquisition modeling, including support for multiple buyout strategies.

Jack holds a Bachelor of Science in Mathematics from Hobart College, with a concentration in Mathematical Models and Applied Mathematics



PROFESSIONAL BIOGRAPHY

CAREER EXPERIENCE

ARETÉ CAPITAL PARTNERS
SENIOR ASSOCIATE

New York, NY
2/26 – Current

G2 CAPITAL ADVISORS
ASSOCIATE

Boston, MA
3/22 – 2/26

BANK LEUMI USA
PORTFOLIO ANALYST

New York, NY
1/21 – 3/22

BULLHORN
FP&A ANALYST

New York, NY
12/19 – 1/21

SELECT TRANSACTION EXPERIENCE

Leading Pizza Franchisor (Lender Side) – Conducted end-to-end, cross-functional diligence and financing execution to secure a \$100MM refinancing, providing financial analysis, strategic reviews, data room management, and lender negotiations

Leading Energy Transportation Company (Sell Side)– Advised on a \$100MM+ sale to a private equity sponsor

Leading Automotive Manufacturing Company (Borrow Side) – Advised on \$100MM+ refinancing

Leading Restoration Company (Sell Side) – Advised on a \$25MM+ sale to a private equity sponsor

Leading Consumer Durables Company (Sell Side) – Advised on sale to a private equity sponsor

Leading Industrial Construction Company (Sell Side) – Advised on sale to a strategic acquirer

National Marketing Services Provider (Sell Side) – Advised on sale to a private equity sponsor



EDUCATION/CERTIFICATIONS

HOBART COLLEGE – GENEVA, NY
Bachelor of Science, Mathematics

* References Available Upon Request *

