



Justino Molinaro
AI Enablement Lead

PROFESSIONAL SUMMARY

Mr. Molinaro is the AI Enablement Lead at Areté Capital Partners. He helps the firm translate emerging AI technology into practical, repeatable solutions by creating internal standards, reusable prompt patterns, and workflow templates that enable the firm and its clients to deploy AI confidently and responsibly. A creative technologist by background, he has designed and launched multiple AI-driven systems and supporting infrastructure through his work at Binge Digital, where he built production tools that integrate large language models into growth and revenue-operations workflows. He draws on advanced training in neuro-somatic communication and risk-aware practices to foster empathetic, human-centered AI enablement.

Before joining Areté, Mr. Molinaro held roles at Bank of Tokyo-Mitsubishi UFJ's corporate investment bank and within Wells Fargo's Oil & Gas Banking group and its Technology Finance group in the Capital Finance division. In these positions, he supported multi-billion-dollar syndicated financings and structured off-balance-sheet facilities for high-growth technology companies with recurring revenues. He prepared deal term sheets, built financial models, and drafted comprehensive deal memoranda synthesizing meetings, research, and analysis into clear investment narratives. Beyond the core lending transactions, he worked closely with foreign-exchange and investment-banking teams to cross-sell ancillary services, generating additional revenue streams for the banks and their partners.

PROFESSIONAL BIOGRAPHY

CAREER EXPERIENCE

ARETÉ CAPITAL PARTNERS

AI ENABLEMENT LEAD

Los Angeles, CA

2025 – Current

BINGE DIGITAL

CO-FOUNDER / AI CREATIVE TECHNOLOGIST

Los Angeles, CA

2019 – Current

INDEPENDENT

CONSULTANT

Los Angeles, CA

2015 – 2018

WELLS FARGO, CAPITAL FINANCE – TECHNOLOGY

FINANCIAL ANALYST

Los Angeles, CA

2014

WELLS FARGO, ENERGY – OIL & GAS

FINANCIAL ANALYST

Houston, TX

2013

THE BANK OF TOKYO-MITSUBISHI

ANALYST, CORPORATE INVESTMENT BANK

Los Angeles, CA

2010 – 2012

EDUCATION/CERTIFICATIONS

INDIANA UNIVERSITY – BLOOMINGTON, IN

Bachelor of Science, Finance, Psychology

INDIANA UNIVERSITY – SOUTH BEND, IN

Associate of Science, Business

NEURO-SOMATIC INTELLIGENCE CERTIFICATION

