10000 Avalon Boulevard, Suite 130, Alpharetta, Georgia 30009

www.aretecapitalpartners.com

ARETÉ

# Greg Charleston

## Managing Director

## PROFESSIONAL SUMMARY

Mr. Charleston serves as Managing Director at Areté Capital Partners, where he is engaged primarily in fiduciary responsibilities. He brings expertise in navigating complex situations by thoroughly understanding challenges and formulating actionable strategies grounded in accurate information and sound business judgment. Mr. Charleston has consistently demonstrated an aptitude for efficiently gathering precise data, conducting comprehensive assessments, and delivering clear, decisive guidance.

He is also the Founder and President of GA Charleston & Associates, a boutique firm providing financial and strategic advisory services to businesses, lenders, investors, and boards. With over 30 years of experience, he has advised clients across a wide range of industries, including manufacturing, healthcare, consumer products, transportation, construction, aerospace, real estate, and various service sectors. Previously, Mr. Charleston held the position of Managing Director at KPMG LLP within the Restructuring and Strategy Group and spent 17 years with Conway MacKenzie, Inc., where he led the Atlanta office and served on the firm's Board of Directors.

Throughout his career, Mr. Charleston has held numerous interim executive roles, such as Chief Restructuring Officer, Chief Financial Officer, Chief Executive Officer, and Liquidating Trustee. He has successfully guided multiple Chapter 11 restructurings, operational turnarounds, and asset sales for both middle-market and large organizations. His extensive experience includes advising senior lending groups, private equity sponsors, boards of directors, and government entities on liquidity management, asset disposition, business viability, and fiduciary obligations.

# PROFESSIONAL BIOGRAPHY

## CAREER EXPERIENCE

| | |
|---|---|
| **ARETÉ CAPITAL PARTNERS** | **Park City, UT** |
| *MANAGING DIRECTOR* | 2/26 – Current |
| **GA CHARLESTON & ASSOCIATES** | **Alpharetta, GA** |
| *PRESIDENT* | 1/20 – Current |
| **KPMG** | **Atlanta, GA** |
| *MANAGING DIRECTOR* | 4/21 – 7/23 |
| **CONWAY MACKENZIE (NOW RIVERON)** | **Atlanta, GA** |
| *SENIOR MANAGING DIRECTOR* | 3/01 – 8/18 |

## SELECT TRANSACTION EXPERIENCE

### BOARD OF DIRECTORS POSITIONS

**Regiment Security Partners** – Independent Manager

**Twinstar International** – Director

**TimeSavers Acquisition/InCompass** – Director

**JT Packard** – Chairman

### INTERIM MANAGEMENT ENGAGEMENTS:

**Diamond Crystal Brands Inc.** – Chief Financial Officer

**LakePoint Sports** – Chief Restructuring Officer

**Dippin' Dots** – Chapter 11 Chief Restructuring Officer/CEO

**JT Packard** – Chief Restructuring Officer/ CEO/ Chairman

**Bristol Compressor** – Chief Restructuring Officer

**Thomas Industries Liquidating Trust** – Liquidating Trustee

### INDUSTRY EXPERIENCE

***Manufacturing***

**TimeSavers Acquisition** – Manufacturing Equipment - financial advisor to company

**The Royston Group** – Store Fixtures and Commercial Signs – financial advisor to lender

**Shiloh Industries** – Auto Supplier - financial advisor to Ford Motor Company

**Mesker Door** – Commercial Doors - financial advisor to the company

**Noranda Aluminum** – Aluminum Products – financial advisor to lender

**Doerfer Companies** – Automated Machine Systems - financial advisor to company

**Plastech** – Auto Supplier - financial advisor to company

**Power Partners** – Transformers - financial advisor to company

**Tower Automotive** – Auto Supplier – financial advisor to company Korean operations

**Contech** – Auto Supplier - Chapter 11 adviser to senior lender

**Republic Industries** – Cabinets - financial advisor to company

**Progressive Moulding** - Auto Supplier – financial advisor to company

**Talon Automotive** – Auto Supplier – financial advisor to lender

**Holland Hitch** – Heavy Truck Supplier – financial advisor to company

**MC Assembly** – Circuit Boards – financial advisor to company

**SMTS** – Circuit Boards - financial advisor to lender

***Construction and Engineering***

**Premier Roofing –** Residential and Multi-Family Roofing – financial advisor to the company

**VFS Energy** – Fuel Cell Systems - financial advisor to company

**InCompass** – Manufacturing Equipment - financial advisor to company

**Benton Georgia -** Pipeline Contractor – financial advisor to company

**Cornerstone Detention Products** – Prison Supplier - financial advisor to company

**Mercedes Homes** – Home Builder – financial advisor to senior lender

**Inland Pipe -** Pipeline Contractor – financial advisor to company

***Transportation***

**Action Enterprises –** Long Haul and Brokerage – financial advisor to senior lender

**Parker Motor Freight –** LTL Freight Carrier – financial advisor to the company

**Alvan Motor Freight -** LTL Freight Carrier – financial advisor to the company

**John Bleakley –** RV Dealer – restructuring/refinance advisor to company

***Consumer Products***

**Twinstar International** – Furniture - Director

**Diamond Crystal Brands** – Food Packaging - Chief Financial Officer

**WYNIT** – Electronic Goods Distributor - financial advisor to company

**TwinLab -** Health Supplements – financial advisor to company

**Suburban Newspaper Group** – Community Newspapers – financial advisor to company

***Service***

**Regiment Security Partners** – Security - financial advisor to senior lender

**ArborWorks** – Vegetation Management – adviser to agent of senior lending group

**TrueNet Energy Solutions** – Cell Tower Maintenance – financial adviser to company

**ModSpace** – Modular Rentals - financial advisor to senior lender

**Essintial** – Tech Services - financial adviser to company

***Aerospace and Aviation***

**TIMCO Aviation** – Aircraft Maintenance - financial advisor to company

**Vision Airlines** – Charter Airline - financial advisor to company

**Dee Howard -** Aircraft Maintenance – financial advisor to lender

**Evergreen Aviation -** Aircraft Maintenance – financial advisor to lender

***Healthcare***

**Summit Behavioral Health** – Addiction Treatment and Psych Hospitals - financial advisor to company

**Angelica Corporation** – Hospital Linen - financial advisor to senior lender

**Beaumont Home Health –** Home Health – financial advisor to company

**Henry Ford Hospital –** Hospital **–** financial advisor to company

**Beaumont Hospital –** Hospital **–** financial advisor to company

**InMed -** Diagnostic Imaging Centers – financial advisor to company

**CNS -** Clinical Research Center - financial advisor to lender

***Government and Not-For-Profit***

**First Family -** Nondenominational Christian Church – financial advisor to church

**Vineyard -** Nondenominational Christian Church – financial advisor to church

**Cincinnati Christian University** – Private College – financial advisor to university

**Jefferson County Alabama -** Government – financial advisor to bond insurer

***Restaurant***

**Wild Wing Café -** Franchisor – Chapter 11 advisor to debtor

**Taco Bell Franchisee** - Franchisee – business valuation

**Pizza Hut Franchisee** – Franchisee - restructuring and business valuation

***Real Estate***

**MV Realty -** Residential Real Estate Brokerage – advisor to senior lender

**XX Wall Street -** Office Building– financial advisor to owner/guarantor

**LakePoint Sports** - Real Estate Development – Chief Restructuring Officer

## OTHER BOARD AND LEADERSHIP ROLES:

**Board of Directors** - Atlanta Chapter of Secured Finance Network

**Chairperson -** Global Turnaround Management Association National Conference

**President** - Atlanta Chapter of Turnaround Management Association

**Board of Directors** - Conway MacKenzie, Inc.

**National Board of Trustees** - Turnaround Management Association

**Southeast Turnaround Management Association** - Conference Planning Committee

**Journal of Corporate Renewal** - Guest Editor

**Families Anonymous World Service Board** - Chair

**2019 and 2022 Families Anonymous National Convention** - Chairman

## TESTIMONY/EXPERT WITNESS EXPERIENCE

***Feldman v. Katy Industries, et al.*** - named expert for defendants

***Wynit, LLC Chapter 11 Testimony*** – testified and proffered

***Lamport v. Facility Group*** – named expert for defendants

***Bauer Agency, Inc. -*** *valuation expert* –

***Dippin' Dots, Inc. -*** Chapter 11 testimony

***TI Liquidating Trust -*** Chapter 11 testimony

***Teed v. JT Packard, Inc. -*** deposition

## EDUCATION

University of Michigan, Bachelor of Business Administration – Accounting

University of Michigan, Master of Business Administration – Finance

## ACCREDITATIONS

**Certified Public Accountant (CPA)** – Registered State of Michigan – License Inactive

**Chartered Financial Analyst (CFA)** – License Inactive

**Certified Turnaround Professional (CTP)**