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Randall Miles
Managing Director

PROFESSIONAL SUMMARY

Randall Miles is a Managing Director at Areté Capital Partners and Chairman & CEO of SCM Capital Group, a global strategic and transaction advisory firm based in New York. For over 40 years, Randall has provided independent strategic and transaction advisory services to publicly traded and private equity-sponsored clients. Randall's advice to clients large and small, growing or struggling has been guided by the principle of trying to do the right thing, the right way, for right reason. Randall has assisted clients in accessing capital markets (IPO, SPO, PPO, PIPE, SPAC, ATM, asset securitization, corporate debentures), executing buy-side and sell-side M&A strategies, accomplishing debt and equity restructuring, strategic planning, balance sheet optimization, workout and bankruptcy strategies, and execution. Randall has also served as CEO of public and private equity-sponsored companies, leading growth and multinational expansion, in addition to workouts, strategy, and execution. Randall has extensive government and international experience, having advised the US government on creating the Resolution Trust Corporation in response to the Thrift crisis in the mid-1990s and during the 2008 financial crisis. Randall has also advised government entities in Europe and Latin America.

Randall's extensive background advising companies on strategic and financial objectives and their execution has crossed many disciplines and industry sectors, which include serving as Executive Committee chair, Head of FIG, Head of M&A, and more. Randall's background includes broad independent public, private, and nonprofit board of directors' experience, leading growth strategy, mentoring executive leadership, installing governance best practices, developing and implementing strategic initiatives, including M&A, optimizing capital structure, and restructuring and workout. Randall regularly serves as Chairman of the Board, Vice Chairman, and lead Independent Director, and has chaired board committees including Audit, Compensation, Nominating and Governance, Risk, Special Situations, Litigation, M&A, Executive Search, and more.

Randall earned a BBA from the University of Washington and holds FINRA licenses 7, 24, 63, and 79 and is an active member of SAGAFTRA.

PROFESSIONAL BIOGRAPHY

CAREER EXPERIENCE

ARETÉ CAPITAL PARTNERS	New York, NY
<i>MANAGING DIRECTOR</i>	2025 - Current
SCM CAPITAL, GROUP LLC	New York, NY
<i>CO-FOUNDER / MANAGING PARTNER</i>	2003 - Current
TIGRESS FINANCIAL PARTNERS LLC – Investment Banking	New York, NY
<i>SENIOR MANAGING DIRECTOR / PRESIDENT</i>	2015 – 2022
CANTOR FITZGERALD – Investment Banking	New York, NY
<i>SENIOR MD / IBG COO</i>	2014 – 2015
OPPENHEIMER, INC. – Investment Banking	New York, NY
<i>MANAGING DIRECTOR, Head MM M&A</i>	2013-2014
MERIDIAN CAPITAL LLC – Investment Banking	Seattle, WA
<i>MANAGING DIRECTOR</i>	2009-2013
SYNGENCE CORPORATION – (PE Backed) Electronic Discovery	Seattle, WA
<i>CEO</i>	2007-2009
LIONMTS – (NASDAQ) Financial Technology	Seattle, WA
<i>Chairman & CEO</i>	2007-2007
D.A. DAVIDSON & CO. – Investment Banking	Seattle, WA
<i>Managing Director, Head IB</i>	2001-2003
PMB / CBA – Merchant Banking	Stamford, CT
<i>Partner</i>	1994-2003
GREENWICH CAPITAL MARKETS, INC. – Investment Banking	Greenwich, CT
<i>Managing Director</i>	1988-1994
CREDIT SUISSE FIRST BOSTON – Investment Banking	New York, NY
<i>Senior Vice President</i>	1985-1988
GENERAL ELECTRIC CAPITAL CORP – Diversified Finance	Stamford, CT
<i>Corp Development & Strategic Planning</i>	1979-1985

BOARD OF DIRECTORS EXPERIENCE

EXP WORLD HOLDINGS (NASDAQ) – Vice Chair, Lead Independent

ARTHUR H THOMAS COMPANY (Private) – Vice Chair, Independent Director

TROIKA MEDIA, INC. (NASDAQ) – Chairman, Independent Director

LION MORTGAGE TECHNOLOGY (NASDAQ) – Chairman

RESAAS SERVICES, INC. (TSX-V) – Independent Director

KUITY, INC. (private) – Vice Chair, Independent Director

POSIBA, INC. (private) – Chairman, Independent Director

SYNGENCE (private equity) – Independent Director

ADA CAPITAL (private) – Independent Director

NAFCO HOLDINGS, INC. (private equity)

VOCODIA HOLDINGS, INC. (CBOE) – Nonexecutive Chairman

OFFICESPACE.COM (private) – Independent Director

ADVANTAGE FUNDING (private equity)

EVERGREEN FUNDING (private equity) – Independent Director

MAKE-A-WISH FOUNDATION (nonprofit) – Chairman

SELECT INTERIM MANAGEMENT / TURNAROUND ADVISORY EXPERIENCE

ATLAS BANC HOLDINGS (Private) – CFO / COO

KRONA ACQUISITION CORP (Private) – CFO

NAFCO HOLDINGS, INC. (Private) – COO

ADVANTAGE FUNDING (Private) – President & CEO



SELECT CORPORATE FINANCE EXPERIENCE

OVER \$10 BILLION ASSETS SECURITIZED (MBS, ABS, CMBS)

OVER \$10 BILLION IN CAPITAL RAISED (IPO, PPO, PIPE, ATM, SPAC, SPO)

OVER 100 M&A TRANSACTIONS (BUY SIDE, SELL SIDE)

STRATEGIC ADVISORY, BALANCE SHEET RESTRUCTURING

GOVERNMENT ADVISORY EXPERIENCE

OTS, COC, FDIC FORMATION OF RESOLUTION TRUST CORPORATION

US TREASURY DEPT AND FED, 2008 FINANCIAL CRISIS

AUSTRALIA, NEW SOUTH WALES, MORTGAGE CAPITAL MKTS

ARGENTINA, DENMARK, UNITED KINGDOM, MORTGAGE CAPITAL MKTS

PANAMA, STANDARDIZING BANK REGULATORY STANDARDS

FDIC WORKOUT ADVISORY

EDUCATION/CERTIFICATIONS

UNIVERSITY OF WASHINGTON – Seattle, WA

Bachelor of Business Administration, Finance

FINRA LICENSES 7, 24, ,63, 79

NOMINATED FOR E&Y ENTREPRENEUR OF THE YEAR

* References Available Upon Request *