



Anthony Rizzo
Managing Director

PROFESSIONAL SUMMARY

Mr. Rizzo is a Managing Director at Areté Capital Partners with over twenty-five years of experience in Operational & Commercial Management as well as Corporate Strategy.

Prior to joining Areté, Anthony was an Operating Partner at Aterian Investment Partners in NYC. His most recent 18 years working exclusively with various private equity-owned businesses supporting turnaround scenarios, sell-side, and buy-side advisory across multiple verticals, including:

- Milton Street Capital
- Aterian Investment Partners
- JP Morgan
- The Texas Pacific Group
- The Gores Group
- Black Diamond Capital
- The Sterling Group
- The Olympus Partners)

Mr. Rizzo's career journey began as a Cost Accountant for an industrial business, where he honed a unique value proposition that leverages both Quantitative and Qualitative skill sets, making him a versatile and adaptable professional.

Having held several Commercial Leadership roles, Mr. Rizzo has a demonstrated record of growth and successful advancement within a variety of organizations. He has a proven history of producing results in top-line growth, value creation, and increased market share through effective strategy deployment, team development, and process management. He graduated from the State University of New York with a Degree in Accounting.



PROFESSIONAL BIOGRAPHY

CAREER EXPERIENCE

ARETÉ CAPITAL PARTNERS <i>MANAGING DIRECTOR</i>	New York, NY / Phoenix, AZ 9/24 – Current
ATERIAN INVESTMENT PARTNERS <i>OPERATING PARTNER</i>	New York, NY 2/19 – 8/24
THE FAHRENHEIT GROUP <i>MANAGING DIRECTOR</i>	Richmond, VA 2/17 – 1/19
LIQUIBOX (PE Exit) <i>SENIOR VICE PRESIDENT, SALES</i>	Richmond, VA 4/14 – 10/16
CONSTAR INTERNATIONAL (PE Exit) <i>EXECUTIVE VP, SALES & MARKETING</i>	Philadelphia, PA 2/12 – 3/14
NATIONAL ENVELOPE (PE Exit) <i>CHIEF COMMERCIAL OFFICER</i>	Plano, TX 4/12 – 11/123
POSITIVE PROMOTIONS (Assist to Sell - Private) <i>CHIEF OPERATIONS OFFICER</i>	New York, NY 1/11 – 3/12
HILEX POLY (PE Exit) <i>CHIEF COMMERCIAL OFFICER</i>	Hartsville, SC 11/07 – 1/11
ALCAN PACKAGING <i>GENERAL MANAGER</i>	New York, NY 1/96 – 10/07

EDUCATION/CERTIFICATIONS

STATE UNIVERSITY OF NEW YORK - Old Westbury, NY
Bachelor of Science, Accounting

UNIVERSITY OF PHOENIX - Phoenix, Arizona
Master of Business Administration

* References Available Upon Request *

