

Anthony Rizzo
Managing Director

PROFESSIONAL SUMMARY

Mr. Rizzo is a Managing Director at Areté Capital Partners with over twenty-five years of experience in Operational & Commercial Management as well as Corporate Strategy.

Prior to joining Areté, Anthony was an Operating Partner at Aterian Investment Partners in NYC. His most recent 17 years working exclusively with various private equity-owned businesses in turnaround scenarios across multiple verticals, including:

- Aterian Investment Partners
- JP Morgan
- The Texas Pacific Group
- The Gores Group
- Black Diamond Capital
- The Sterling Group
- The Olympus Partners)

Mr. Rizzo's career journey began as a Cost Accountant for an industrial business, where he honed a unique value proposition that leverages both Quantitative and Qualitative skill sets, making him a versatile and adaptable professional.

Having held several Commercial Leadership roles, Mr. Rizzo has a demonstrated record of growth and successful advancement within a variety of organizations. He has a proven history of producing results in top-line growth, value creation, and increased market share through effective strategy deployment, team development, and process management. He graduated from the State University of New York with a Degree in Accounting.



PROFESSIONAL BIOGRAPHY

CAREER EXPERIENCE

ARETE CAPITAL PARTNERS, LLC
MANAGING DIRECTOR

New York, NY / Phoenix, AZ
9/24 – Current

ATERIAN INVESTMENT PARTNERS
OPERATING PARTNER

New York, NY
2/19 – 8/24

THE FAHRENHEIT GROUP
MANAGING DIRECTOR

Richmond, VA
2/17 – 1/19

LIQUIBOX (PE Exit)
SENIOR VICE PRESIDENT, SALES

Richmond, VA
4/14 – 10/16

CONSTAR INTERNATIONAL (PE Exit)
EXECUTIVE VP, SALES & MARKETING

Philadelphia, PA
2/12 – 3/14

NATIONAL ENVELOPE (PE Exit)
CHIEF COMMERCIAL OFFICER

Plano, TX
4/12 – 11/123

POSITIVE PROMOTIONS (Assist to Sell - Private)
CHIEF OPERATIONS OFFICER

NY, NY
1/11 – 3/12

HILEX POLY (PE Exit)
CHIEF COMMERCIAL OFFICER

Hartsville, SC
11/07 – 1/11

ALCAN PACKAGING
GENERAL MANAGER

NY, NY
1/96 – 10/07

EDUCATION/CERTIFICATIONS

STATE UNIVERSITY OF NEW YORK - OLD WESTBURY, NEW YORK
BACHELOR OF SCIENCE IN ACCOUNTING

UNIVERSITY OF PHOENIX- PHOENIX, ARIZONA
MASTER OF BUSINESS ADMINISTRATION

LANGUAGES



ITALIAN
SPANISH

* References Available Upon Request *

