

David Drinan
Principal

PROFESSIONAL SUMMARY

Mr. Drinan is a Principal with over twenty-five years of experience investing, leading turnaround, restructuring and interim management engagements, providing investment banking services and advising early-stage technology companies on their growth plans. He has demonstrated success as a growth equity investor/advisor which augments his financial and operational leadership capabilities developed during his experience leading turnaround & restructuring engagements.

Prior to joining Arété, Mr. Drinan advised an early-stage venture capital fund as well as several early-stage technology companies on their business plans, go-to-market strategies, strategic partnerships and raising growth capital.

Mr. Drinan has over Seventeen years of experience in interim management, turnaround & restructuring and profit improvement program management. He has served as Interim CFO or Deputy CRO for several companies. In such roles, he takes an analytical approach to identifying and maximizing value for stakeholders and has developed the operational expertise to execute on stabilization efforts as well as growth opportunities. He has experience in several industries including restaurants, retail, CPG, real estate, manufacturing distribution, specialty chemicals, power, mining, oil & gas services and healthcare. He has a deep spike of experience with restaurants and restaurant technology companies.

Mr. Drinan began his career in investment management focused on tech, telecom and consumer stocks and has experience in Venture Capital and Private Equity.

Mr. Drinan earned his Master of Business Administration at The University of Chicago Booth School of Business and Bachelor of Arts in Finance from The University of Illinois. He is a volunteer with Robin Hood, fighting poverty in New York City.

PROFESSIONAL BIOGRAPHY

CAREER EXPERIENCE

| | |
|--|---------------------------------------|
| ARETE CAPITAL PARTNERS, LLC <i>PRINCIPAL</i> | New York, NY 2/24 – Current |
| BLACKTHORN STRATEGIC ADVISORS LLC <i>MANAGING PARTNER</i> | New York, NY 5/20 – 2/24 |
| PHOENIX MANAGEMENT SERVICES <i>MANAGING DIRECTOR</i> | New York, NY 11/14 – 4/20 |
| FREEDOM SQUARE GROUP <i>MANAGING PARTNER</i> | New York, NY 5/11 – 10/14 |
| FTI CONSULTING (CDG GROUP ACQUIRED BY FTI) <i>VICE PRESIDENT</i> | New York, NY 11/08 – 4/11 |
| HURON (GLASS & ASSOCIATES ACQUIRED BY HURON) <i>DIRECTOR</i> | New York, NY 1/06 – 11/08 |

SELECT INTERIM MANAGEMENT / TURNAROUND ADVISORY EXPERIENCE

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|---|------|
| MINING COMPANY (Private) – Interim CFO | 2020 |
| METAL DOOR MANUFACTURING COMPANY (Private) – Interim CFO | 2017 |
| LUXURY JEWELRY RETAILER (Private) – Interim CFO | 2016 |
| LIVERY CAR LEASING COMPANY (Private) – Interim CFO | 2015 |
| ELECTRONICS DISTRIBUTION COMPANY (Private) – Deputy CFO | 2011 |
| RESIDENTIAL REAL ESTATE COMPANY (Private) – Deputy CRO | 2009 |
| SPECIALTY CHEMICALS COMPANY (Public) – Deputy CRO | 2008 |
| AMBULANCE SERVICES COMPANY (Private) – Deputy CRO | 2004 |

EDUCATION

UNIVERSITY OF ILLINOIS – Champaign, IL
Bachelor of Arts, Finance

1995

UNIVERSITY OF CHICAGO BOOTH SCHOOL OF BUSINESS – Chicago, IL
2001
Finance, Economics and Entrepreneurship

* References Available Upon Request *