

Konrad Kober
Vice President

PROFESSIONAL SUMMARY

Mr. Kober is a Vice President at Areté Capital Partners with over eight years of experience in restructuring, financial transactions, and corporate strategy. As a seasoned professional, Mr. Kober has a wide range of financial & operational services experience, including strategic and tactical business planning, business process improvement, cash & crisis management, among others. He has provided advisory services for companies in varying industries and across multiple roles.

Prior to joining Areté, Konrad was a Director in the Turnaround & Restructuring Services group at EY-Parthenon. During this period, he has provided advice on capital raise scenarios, special situations, strategic alternatives, and distressed liquidity situations for both corporate entities and private equity portfolio companies.

Prior to joining EY-Parthenon's Restructuring practice, he worked as a Manager in the Decision Modeling & Economics (DME) division of the Transaction Advisory Services group at EY, leading workstreams related to complex bottoms-up forecast-, valuation-, and transaction models for industries: Aerospace & Defense, Automotive, SaaS, Payment Processing, Waste Management, and Ski Resorts.

Mr. Kober started his career – first as working student and later as consultant - in the Process Management & Operations division at PMMG Group in Munich, Germany that focused on project/program management, strategy planning, value-stream mapping, improvement & automation of business processes, as well as risk and/-to- opportunity management.

Konrad has a Bachelor of Science in Business Administration from the Ludwig Maximilian University of Munich and an M.B.A. from Cornell University.



PROFESSIONAL BIOGRAPHY

CAREER EXPERIENCE

ARETE CAPITAL PARTNERS, LLC
VICE PRESIDENT

New York, NY
1/24 – Current

EY-PARTHENON
DIRECTOR

New York, NY
2/17 – 12/23

PMMG GROUP
PROJECT CONSULTANT

Munich, DE
10/15 – 9/16

SELECT ADVISORY EXPERIENCE

AUTOMOTIVE TIER-1 SUPPLIER COMPANIES (Private) – Financial Advisor, Liquidity 2023

AUTOMOTIVE ASSEMBLY/SEQUENCING COMPANY (Private) – Financial Advisor, Pricing 2023

JAPANESE STEEL COMPANY (Private) – Financial Advisor, Strategic Alternatives 2022

AUTOMOTIVE COMPONENT COMPANY (Private) – Financial Advisor, Capital Raise 2022

GERMAN PAPER PRODUCER (Private) – Financial Advisor, Special Situations 2021

TECT AEROSPACE (Private) – Financial Advisor to Largest Creditor & DIP Provider 2021

TOP-3 CRUISE LINE BRAND (Private) – Financial Advisor, Liquidity & Capital Raise 2020

AEGEAN MARINE PETROLEUM (Public) – Financial Advisor, Liquidity 2018

EDUCATION / CERTIFICATIONS

LUDWIG MAXIMILIAN UNIVERSITY – *Munich, DE* 2015
Bachelor of Science, Business Administration

CORNELL UNIVERSITY – *New York, NY* 2022
Master of Business Administration (M.B.A.)

* References Available Upon Request *