

Benjamin Holloway

Senior Associate

PROFESSIONAL SUMMARY

Mr. Holloway is a Senior Associate at Areté Capital Partners with over eight years of experience in corporate finance, mergers and acquisitions, and corporate strategy. As a proven leader, Mr. Holloway has a wide range of financial services experience, including, business planning/FP&A, M&A, cash management, solvency analysis, and many others. He has provided both corporate strategy and fiduciary services for companies in varying industries and across multiple roles.

Prior to Areté, Ben graduated from the University of Chicago Booth School of Business. While in business school, Ben worked for several firms on a part-time basis including Marathon Digital Holdings, a publicly traded digital assets business, Graham Partners, an industrial focused middle market Private Equity firm, and Author Capital Partners, a Chicago based Merchant Bank. Ben served as both an investor and operator in these roles and worked on a variety of corporate strategy initiatives and due diligence engagements.

Prior to business school, Ben was a Vice President at Turn/River Capital, a technology focused Private Equity firm. Mr. Holloway managed and led several transactions with an aggregate value of \$1B+. He has held multiple board observer roles, and has worked alongside debtors, private equity firms, secured creditors, distressed investors, and special committees. Mr. Holloway has experience working with every portion of the balance sheet including equity, unsecured debt, and senior debt.

Prior to joining Turn/River Capital, Ben was a member of Intuit's Rotational Development Program, where he completed rotations in Corporate Finance, Product Management, and Corporate Strategy & Development. During his time at Intuit, he led financial planning processes, internal cost improvement initiatives, revenue optimization strategies, and M&A transactions.

Ben has a Master of Business Administration from the University of Chicago and a Bachelor of Arts in Political Economics from Hamilton College.



PROFESSIONAL BIOGRAPHY

CAREER EXPERIENCE

ARETE CAPITAL PARTNERS, LLC
SENIOR ASSOCIATE

New York, NY
1/23 – Current

GRAHAM PARTNERS
MBA VICE PRESIDENT

Philadelphia, PA
4/21 – 8/21

TURN/RIVER CAPITAL
VICE PRESIDENT

San Francisco, CA
3/16 – 4/20

INTUIT
CORPORATE STRATEGY & FP&A

Mountain View, CA
8/14 – 3/16

SELECT M&A TRANSACTIONS

KINOVA (2021) – Led Series C investment into Kinova, a medical robotic arm startup.

MAILGUN TO THOMA BRAVO (2020) – Managed sale of majority stake interest in Mailgun to Thoma Bravo.

THINQ (2019) – Led \$21MM acquisition of ThinQ, a SaaS Telecom API business.

NETSPARKER & ACUNETIX (2018) – Acquired and merged two peer businesses in the web application security space.

MAILGUN FROM RACKSPACE (2017) – Acquired and successfully carved out Mailgun from Rackspace, Inc. in a \$50MM transaction.

QUICKEN TO HIG CAPITAL (2016) – Advised Quicken on divestiture to HIG Capital.

EDUCATION / CERTIFICATIONS

UNIVERSITY OF CHICAGO – *Chicago, IL* 2022
Master of Business Administration, Finance, General Management, Entrepreneurship

HAMILTON COLLEGE – *Clinton, NY* 2014
Bachelor of Arts, Political Economics

* References Available Upon Request *