

Tom Waitt
Director

PROFESSIONAL SUMMARY

Mr. Waitt is a Director at Areté Capital Partners with over ten years of experience in restructuring, mergers and acquisitions, and corporate strategy. As a proven leader, Mr. Waitt has a wide range of financial services experience, including interim executive roles, business planning/FP&A, M&A, cash management, solvency analysis, and many others. He has provided fiduciary services for companies in varying industries and across multiple roles.

Prior to joining Areté, Tom was a Senior Vice President in the Turnaround & Restructuring Services group at AlixPartners. Mr. Waitt served clients on all sides of the table including debtors, private equity firms, secured creditors, distressed investors, and special committees. Mr. Waitt has represented every portion of the balance sheet including equity, unsecured debt, and senior debt.

Prior to joining AlixPartners, he worked in the Corporate Finance & Strategy division of LiveStyle (f/k/a SFX Entertainment), a global live events and digital entertainment company, leading internal cost improvement initiatives, revenue optimization strategies, and several M&A transactions.

Mr. Waitt also worked at an M&A boutique that focused on the sale of TV production, film and distribution assets to large global media and entertainment companies. He started his career in the Global Restructuring Group of the Royal Bank of Scotland based in London.

Tom has a Bachelor of Science in Business from the University of Wisconsin – Madison.



PROFESSIONAL BIOGRAPHY

CAREER EXPERIENCE

ARETE CAPITAL PARTNERS, LLC <i>DIRECTOR</i>	New York, NY / Phoenix, AZ 2/22 – Current
ALIXPARTNERS <i>SENIOR VICE PRESIDENT</i>	New York, NY 9/17 – 2/22
LIFESTYLE <i>SENIOR ASSOCIATE</i>	New York, NY 3/16 – 9/17
ACF INVESTMENT BANK <i>SENIOR ANALYST</i>	New York, NY 9/14 – 1/16
HSBC <i>ANALYST</i>	New York, NY 9/13 – 9/14
THE ROYAL BANK OF SCOTLAND <i>RISK GRADUATE, GLOBAL RESTRUCTURING GROUP</i>	London, UK 5/11 – 9/13

SELECT INTERIM MANAGEMENT / TURNAROUND ADVISORY EXPERIENCE

CONSUMER PRODUCTS COMPANY (Private) – Interim CFO	2022
CASPER SLEEP, INC. (Public) – Financial Advisor to Management	2021
CO3/METHOD & FRAMESTORE (Private) – Financial Advisor to Board of Directors	2021
DELUXE ENTERTAINMENT (Private) – Financial Advisor to Debtor / Interim CFO	2020
CROSSMARK (Private) – Financial Advisor to Debtor	2019
WOK HOLDINGS, INC. (Private) – Financial Advisor to Debtor	2019
OUTCOME HEALTH (Private) – Financial Advisor to Ad Hoc First Lien Lenders	2018

SELECT M&A TRANSACTIONS

CO3/METHOD & FRAMESTORE (2020) – Advisor to Co3/Method in its merger with Framestore

FLAVORUS TO VIVENDI (2016) – Managed the \$4MM sale of Flavorus ticketing platform to Vivendi

FAME HOUSE TO UNIVERSAL MUSIC GROUP (2016) – Managed the sale of Fame House digital marketing and merchandising agency to Universal Music Group

THE WEINSTEIN COMPANY (2015) – Advisor to the Weinstein Company in the potential sale of its TV Production Company

JUPITER ENTERTAINMENT TO SKY (2015) – Advisor to Jupiter Entertainment in its sale to Sky

MORGAN CREEK TO REVOLUTION STUDIOS (2014) – Advisor for the \$37MM sale of Morgan Creek film library to Revolution Studios

EDUCATION / CERTIFICATIONS

UNIVERSITY OF WISCONSIN – Madison, WI 2011
Bachelor of Science, Business

UNIVERSITY OF SOUTH WALES – Sydney, Australia 2010
Marketing, Financial Management and Business Ethics

* References Available Upon Request *