

Dallas Lloyd
Associate

PROFESSIONAL SUMMARY

Mr. Lloyd joined Areté Capital Partners as an Associate in November 2021. He is a firm believer that, with the right team and the right strategy, the direst of circumstances can be overcome. His background of helping C-Suite executives navigate challenges and improve the bottom line is directly linked to his dedication to abundant leadership and personal connection.

Prior to joining the firm, Mr. Lloyd worked in the technology industry as the top performing sales executive for each of his two previous employers. In his latest role, he oversaw revenue growth for the Eastern half of the United States and struck up a partnership with the largest Apartment owner/manager in America.

While attending Stanford University, he worked for Dr. Condoleezza Rice at the Hoover Institute. Additionally, he was a two-year starter and team captain on the Stanford Football team, finishing his football career with three Rose Bowl rings that propelled him to a short-lived NFL career.

Dallas resides in New York City with his wife, Libby, who is currently living her dream as a Broadway actress. When not working, you're likely to find them trying new restaurants in NYC, hosting a game night, or strolling through Central Park.



PROFESSIONAL BIOGRAPHY

CAREER EXPERIENCE

ARETÉ HOLDINGS, LLC / THE ARETÉ GROUP <i>Associate</i>	New York, NY / Park City, UT 11/21 – Current
FUNNEL LEASING <i>RVP, Sales</i>	New York, NY 4/19 – 11/21
BAMBOOHR <i>Senior Account Executive</i>	Lindon, UT 10/17 – 4/19
STANFORD UNIVERSITY <i>Virtual Reality Lab Researcher</i>	Stanford, CA 10/18 – 4/19
NATIONAL FOOTBALL LEAGUE (NFL) <i>Professional Football Player</i>	Chicago, IL / San Francisco, CA 5/17-8/17
BANK OF AMERICA MERRILL LYNCH <i>Analyst</i>	Palo Alto, CA 6/15-8/15, 6/16-8/16
HOOVER INSTITUTE, OFFICE OF DR. CONDOLEEZZA RICE <i>Policy Intern</i>	Stanford, CA 6/14-8/14

SELECT CORPORATE FINANCE EXPERIENCE

BANK OF AMERICA MERRILL LYNCH – Analyst	2015, 2016
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EDUCATION/CERTIFICATIONS

STANFORD UNIVERSITY – Stanford, CA <i>Master of Arts in Communication – Media Studies</i>	2017
STANFORD UNIVERSITY – Stanford, CA <i>Bachelor of Science in Science, Technology, & Society – Innovation, Tech, and Organizations</i>	2016

* References Available Upon Request *