

Mark Shirman Principal

PROFESSIONAL SUMMARY

Mr. Shirman is a principal of Areté Capital Partners with more than thirty-five years of entrepreneurial experience in the information technology services and software market. He is passionate about building teams that lead to innovation and growth. As a result, he leverages his experience with almost 30 M&A transactions and raising hundreds of millions of dollars of capital.

Mr. Shirman is the co-founder of Congruity360, an infrastructure services company that provides services to data-driven enterprises. Prior to Congruity360, he was CEO of RiverMeadow Software, a venture-backed startup that created a SaaS tool focused on cloud migration. He also founded and served as CEO of GlassHouse Technologies, where he strengthened the company's leadership position in infrastructure solutions and managed its investment community.

Mr. Shirman started his career with Arthur Andersen. He also has served as a member of the Boston Public Library's technology council, a governor's appointed trustee for Wachusett Community College, and a director for Baby's Breath, a non-profit organization focused on connecting infants with loving homes and families. He is currently a director or advisor for a variety of technology and startup organizations. Throughout the years, he has raised millions of investment dollars for investors in operations and advisory board positions. He is incredibly well-networked within the global technology community and leverages those connections to enhance the value of each company he touches.

Mr. Shirman received his B.A. in economics from Brandeis University and his MBA from American University.



PROFESSIONAL BIOGRAPHY

CAREER EXPERIENCE

CONGRUITY360

Co-Founder & Managing Partner

Fall River, MA

2016-Present

RIVERMEADOW SOFTWARE

CEO & President

San Jose, CA

2012 - 2015

GLASSHOUSE TECHNOLOGIES

Founder, CEO, President, & Chairman

Farmingham, MA

2001 - 2011

CONVERGENT GROUP

EVP, CTO & Corporate Development

Englewood, CO

1999 - 2000

BOARD OF DIRECTOR EXPERIENCE

GlassHoure Technologies

2001-2011

Mobiquity

2015-2016

Congruity360

2016-Present

EDUCATION/CERTIFICATIONS

BRANDEIS UNIVERSITY, B.A. Economics

1979

AMERICAN UNIVERSITY, MBA Finance, Merrill Lynch Scholar

1982

* References Available Upon Request *