

**Tom Waitt**  
**Principal**

**PROFESSIONAL SUMMARY**

Mr. Waitt is a Principal at Areté Capital Partners with over ten years of experience in restructuring, mergers and acquisitions, and corporate strategy. As a proven leader, Mr. Waitt has a wide range of financial services experience, including interim executive roles, business planning/FP&A, M&A, cash management, solvency analysis, and many others. He has provided fiduciary services for companies in varying industries and across multiple roles.

Prior to joining Areté, Tom was a Senior Vice President in the Turnaround & Restructuring Services group at AlixPartners. Mr. Waitt served clients on all sides of the table including debtors, private equity firms, secured creditors, distressed investors, and special committees. Mr. Waitt has represented every portion of the balance sheet including equity, unsecured debt, and senior debt.

Prior to joining AlixPartners, he worked in the Corporate Finance & Strategy division of LiveStyle (f/k/a SFX Entertainment), a global live events and digital entertainment company, leading internal cost improvement initiatives, revenue optimization strategies, and several M&A transactions.

Mr. Waitt also worked at an M&A boutique that focused on the sale of TV production, film and distribution assets to large global media and entertainment companies. He started his career in the Global Restructuring Group of the Royal Bank of Scotland based in London.

Tom has a Bachelor of Science in Business from the University of Wisconsin – Madison.



# PROFESSIONAL BIOGRAPHY

## CAREER EXPERIENCE

<b>ARETE CAPITAL PARTNERS, LLC</b> <i>PRINCIPAL</i> <i>DIRECTOR</i>	<b>New York, NY</b> 10/23 – Current 2/22 – 10/23
<b>ALIXPARTNERS</b> <i>SENIOR VICE PRESIDENT</i>	<b>New York, NY</b> 9/17 – 2/22
<b>LIFESTYLE</b> <i>SENIOR ASSOCIATE</i>	<b>New York, NY</b> 3/16 – 9/17
<b>ACF INVESTMENT BANK</b> <i>SENIOR ANALYST</i>	<b>New York, NY</b> 9/14 – 1/16
<b>HSBC</b> <i>ANALYST</i>	<b>New York, NY</b> 9/13 – 9/14
<b>THE ROYAL BANK OF SCOTLAND</b> <i>RISK GRADUATE, GLOBAL RESTRUCTURING GROUP</i>	<b>London, UK</b> 5/11 – 9/13

## SELECT INTERIM MANAGEMENT / TURNAROUND ADVISORY EXPERIENCE

<b>CAMOFIRE / BLACKOVIS (Private)</b> - Interim CEO	2023
<b>THE SWITCH (Private)</b> - Interim CFO	2023
<b>CONSUMER PRODUCTS COMPANY (Private)</b> – Interim CFO	2022
<b>CASPER SLEEP, INC. (Public)</b> – Financial Advisor to Management	2021
<b>CO3/METHOD &amp; FRAMESTORE (Private)</b> – Financial Advisor to Board of Directors	2021
<b>DELUXE ENTERTAINMENT (Private)</b> – Financial Advisor to Debtor / Interim CFO	2020
<b>CROSSMARK (Private)</b> – Financial Advisor to Debtor	2019
<b>WOK HOLDINGS, INC. (Private)</b> – Financial Advisor to Debtor	2019
<b>OUTCOME HEALTH (Private)</b> – Financial Advisor to Ad Hoc First Lien Lenders	2018

## SELECT M&A TRANSACTIONS

**THE SWITCH TO TATA COMMUNICATIONS (2023)** – Interim CFO for The Switch in its sale to Tata Communications

**CO3/METHOD & FRAMESTORE (2020)** – Advisor to Co3/Method in its merger with Framestore

**FLAVORUS TO VIVENDI (2016)** – Managed the \$4MM sale of Flavorus ticketing platform to Vivendi

**FAME HOUSE TO UNIVERSAL MUSIC GROUP (2016)** – Managed the sale of Fame House digital marketing and merchandising agency to Universal Music Group

**THE WEINSTEIN COMPANY (2015)** – Advisor to the Weinstein Company in the potential sale of its TV Production Company

**JUPITER ENTERTAINMENT TO SKY (2015)** – Advisor to Jupiter Entertainment in its sale to Sky

**MORGAN CREEK TO REVOLUTION STUDIOS (2014)** – Advisor for the \$37MM sale of Morgan Creek film library to Revolution Studios

## EDUCATION / CERTIFICATIONS

**UNIVERSITY OF WISCONSIN** – *Madison, WI* 2011  
*Bachelor of Science, Business*

**UNIVERSITY OF SOUTH WALES** – *Sydney, Australia* 2010  
*Marketing, Financial Management and Business Ethics*

\* References Available Upon Request \*